

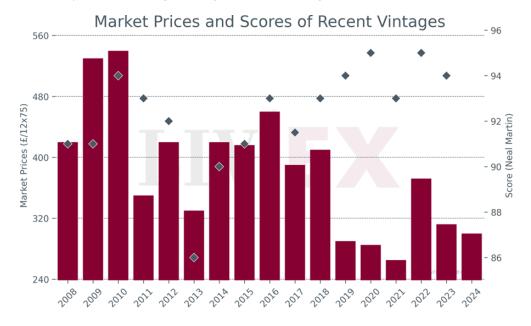
Château Batailley

Executive Summary

• Since January 2024, Batailley has accounted for 0.02% of all trade value.

2024 Analysis

- Released in the UK at £300 per 12x75, 7.4% down on the 2023 release price (£324)
- This price puts it into the market just above the 2019 and 2020, which received 94 and 95 points respectively from Neal Martin
- With critics' ratings not yet out, this release is all about the price. With the 2024 coming
 out 13.2% above the Market Price of the 2021 and above more generous vintages (2019
 and 2020), this price might not ignite the campaign











Breakdown of buyer geography

	United States	United Kingdom	Europe	Asia
Past month share (%)	0.0%	26.2%	0.0%	73.8%
Past year share (%)	18.3%	52.9%	10.2%	18.5%



Prices (£/12x75)

Vintage	Market Price	Ex-London	MP to ex- Lon.	Ex-neg.	MP to ex-	Ex-chat.	MP to ex- chat.
2024		£300	LOII.		neg.		Cilat.
2024	£300		-	ļ -	-	-	-
<u>2023</u>	£312	£324	-3.7%	£266	17.4%	£220	42.0%
2022	£372	£372	0.0%	£306	21.5%	£254	46.3%
2021	£265	£330	-19.7%	£271	-2.4%	£226	17.1%
2020	£285	£336	-15.2%	£274	4.1%	£228	24.9%
2019	£290	£336	-13.7%	£274	6.0%	£228	26.9%
2018	£410	£408	0.5%	£338	21.3%	£281	45.9%
2017	£390	£393	-0.8%	£319	22.1%	-	-
2016	£460	£414	11.1%	£353	30.2%	-	-
2015	£416	£354	17.5%	£301	38.1%	-	-
2014	£420	£250	68.0%	£186	125.6%	-	-
2013	£330	£240	37.5%	£204	61.7%	-	-
2012	£420	£249	68.7%	£230	83.0%	-	-
2011	£350	£250	40.0%	£213	64.7%	£0	-
2010	£540	£300	80.0%	£254	112.5%	£0	-
2009	£530	£264	100.8%	£207	155.5%	£0	-
2008	£420	£185	127.0%	£157	167.8%	-	-

Prices (€/1x75)

Vintage	Market	Ex-London	MP to ex-	Ex-neg.	MP to ex-	Ex-chat.	MP to ex-
	Price		Lon.		neg.		chat.
<u>2024</u>	€29	€29	-	-	-	-	-
2023	€31	€32	-1.6%	€26	20.0%	€22	45.1%
2022	€37	€36	3.8%	€30	26.1%	€24	51.8%
2021	€26	€32	-17.8%	€26	0.0%	€22	19.9%
2020	€28	€33	-12.4%	€26	7.5%	€22	29.1%
2019	€29	€31	-7.4%	€26	13.7%	€21	36.2%
2018	€41	€39	6.2%	€32	28.1%	€27	54.1%
2017	€39	€37	4.6%	€30	28.7%	-	-
2016	€46	€40	15.5%	€34	35.3%	-	-
2015	€42	€38	10.7%	€32	30.0%	-	-
2014	€42	€29	45.4%	€22	95.3%	-	-
2013	€33	€25	33.6%	€21	57.1%	-	-
2012	€42	€24	72.1%	€22	86.7%	-	-
2011	€35	€26	35.3%	€22	59.1%	€0	-
2010	€54	€28	90.5%	€24	125.0%	€0	-
2009	€53	€26	103.1%	€20	158.5%	€0	-
2008	€42	€18	137.4%	€15	180.0%	-	-

